## NATIONAL DEFENCE UNIVERSITY

# Faculty of Contemporary Studies (Leadership and Management Studies)

PhD – GAT Subject Test

Total marks: 100

#### **Instructions:**

- Attempt all questions and every question carries equal marks.
- Keep your Role Number Slip/Admit Card/ ID Card with you during the examination.
- Digital diaries/ mobile phones or any other electronic gadgets not allowed in the examination hall.

### **Part-A (Subject Section)**

- Q. 1. The capacity to influence people and accomplish desired objectives is called:
  - a. Leadership
  - b. Strategy
  - c. Policy
  - d. Plan
- Q.2. The longitudinal approach of research deals with:
  - a. One time data collection
  - b. Multiple times data collection
  - c. No data collection
  - d. Short-term research
- Q.3. The following statement showing the financial strength of a company at a given time:
  - a. Trading account
  - b. Trail balance
  - c. Accruals balance
  - d. Balance sheet
- Q. 4. Who is called the father of Economics?
  - a. J.P Kense
  - b. David Ricordo
  - c. Adam Smith
  - d. William Smith
- Q. 5. Questionnaire survey method is used to collect:
  - a. Secondary data
  - b. Qualitative variable
  - c. Primary data
  - d. Un-conscientious responses
- Q. 6. \_\_\_\_\_\_is the type of communication which does not use words:
  - a. Public communication
  - b. Written communication
  - c. Oral communication
  - d. Non-verbal communication

# **Part-B** (General Section)

- Q. 7. Synonym of "POPULOUS" is:
  - a. Uninhibited
  - b. Latent
  - c. Reserved
  - d. Packed
- Q. 8. Seven students live in a street, having houses in line. Consider the following:
  - A lives in the corner's house
  - C is between E and G
  - There is one house between D and F
  - F is neighbor of G

• There are tw	o houses between A and G		
There are	houses between B and E	?	
a. 0			
b. 1			
c. 2			
d. 3			
		Good luck	